



# Alex. Brown Center For ENTREPRENEURSHIP

## Fall 2019 Events

### Workshops

#### The Entrepreneurial Mindset

Gib Mason

*Wednesday, October 2 - 12 - 1pm*

*University Center 115*

#### Finding The Right Customer

Megan Wahler

*Wednesday, October 9 - 12 - 1pm*

*University Center 115*

#### Negotiation Skills For The Entrepreneur

John Fitzpatrick

*Wednesday, October 23 - 12 - 1pm*

*University Center 115*

### ENTR In Residence

**Gib Mason**

By Appointment

Contact V. Armor ([armor@umbc.edu](mailto:armor@umbc.edu))

**John Schveibinz**

By Appointment

Contact V. Armor ([armor@umbc.edu](mailto:armor@umbc.edu))

### Speaker Series

#### No, You Don't Have to Graduate Cum Laude to Start and Maintain a Successful Company

Nancy Squires

*Monday, September 23 - 12 - 1pm*

*University Center 310*

#### At the Nexus of Entrepreneurship and Artrepreneurship

Vinita Sud Belani

*Wednesday, October 16 - 12 - 1pm*

*University Center 310*

#### Entrepreneurs Panel

*Monday, November 11 - 12 - 1pm*

*University Center 312*

### Competitions

#### Idea Competition

*Deadline for Submissions: October 10 - 1pm*

*When: Thursday, November 14 7 - 9pm*

For more information about ABCE & our upcoming  
events, be sure to follow us at

[my.umbc.edu/groups/entrepreneurship](http://my.umbc.edu/groups/entrepreneurship)