

# ALEX. BROWN CENTER FOR ENTREPRENEURSHIP

Presents

## THE RAYMOND V. HAYSBERT, SR. ENTREPRENEURSHIP LECTURE SERIES



### **Nancy Squires**

Founder/CEO  
The Squires Group, Inc.

#### **Work Experience**

Noblestar Systems Corp., Sales

The Milligan Group, Sales

Cap Gemini America,  
Recruiter to Sales

#### **Awards/Affiliations**

Best of Staffing Awards for Client AND  
Talent Staffing - 2019, 2014, 2013, 2012

Top 25 Temporary  
Staffing Company - 2018

Top Workplaces - 2016

Smart CEO's  
Circle of Excellence Winner - 2015

Inc. 5000 Honor Roll - 5 times

#### **Educational Background**

BA, Sociology and Urban Affairs  
Virginia Tech

## **No, You Don't Have to Graduate Summa Cum Laude to Start and Maintain a Successful Company**

Do you eventually want to be your own boss and own your own company, but you have no clue what you want to do? Nancy Squires, Founder and CEO of the Squires Group, Inc. felt the same way. Come hear about her journey from barely making it through college at VA Tech to starting, building and maintaining the The Squires Group, Inc, an award winning Information Technology staffing firm based in the Mid Atlantic.

In 1995, Nancy started the company which specialized in recruiting and hiring consultants with expertise in ERP Financial / HR Applications implementations, to partner with her clients in building mission-critical ERP systems. For the first year, Nancy was both the Mom and the Pop at the Shop! Everything that had to do with the business, Nancy did!

Next year, The Squires Group will be celebrating 25 years in the IT & Accounting staffing business. From sole ownership to acquiring a business partner, an infrastructure team of 27 and myriad people out in the field building systems & solutions, The Squires Group has been a great ride. Come chat with Nancy about the ups and downs, challenges and ultimately the fun of owning your own business.

**September 23, 2019**  
**Noon - 1 p.m.**  
**University Center 310**

The Raymond V. Haysbert, Sr. Entrepreneurship Lecture Series provides a platform for successful entrepreneurs to candidly share their experiences and insights with UMBC students, faculty, alumni and the Baltimore business community. The series highlights experiences, lessons learned and unique issues and challenges faced by entrepreneurs in the creation of a new enterprise.

#### **QUESTIONS?**

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