



# Alex. Brown Center For **ENTREPRENEURSHIP**

## FALL 2016 EVENTS

### WORKSHOPS

#### **Customer Discovery & the Validation of Your Business Model**

Bob Storey

*Wednesday, Oct 5 - 12 - 1PM  
entreSpace, ACAD Services 139*

#### **Framing Your Business: Business Plan Development**

Stephen Auvil

*Wednesday, Oct 26 - 12 - 1PM  
entreSpace, ACAD Services 139*

#### **How to Build Your Team**

Gib Mason

*Monday, Nov 14 - 12 - 1PM  
entreSpace, ACAD Services 139*

### ENTR IN RESIDENCE

#### **Gib Mason**

Mondays 3-4PM  
entreSpace, ACAD Services 139

#### **John Schweibinz**

Thursdays by Appt. Contact V. Armor  
for appt (armor@umbc.edu)

### SPEAKER SERIES

#### **The Entrepreneurial Teaching Artist**

Jamaal Collier

*Wednesday, Sept 28 - 12 - 1PM  
UC 312*

#### **Managing Growth**

Brian Razzaque

*Monday, Oct 24 - 12 - 1PM  
UC 312*

#### **Entrepreneurs Panel**

*Monday, Nov 21 - 12 - 1PM  
UC 310*

### COMPETITIONS

#### **IDEA Competition**

Deadline for submissions: Thurs, Oct 13

Event Date: Thurs, Nov 17- 7 - 9PM

*Commons Sports Zone*

For more information about ABCE & our  
upcoming events, be sure to follow us at  
[my.umbc.edu/groups/entrepreneurship](http://my.umbc.edu/groups/entrepreneurship)